



TEAMS CAN BE LIKE APPLES

"A small group of people who are aligned and share the same goals can accomplish great things"

"Teams are just like apples... when they fall apart, they rot from the inside-out"
-Coaches of Excellence Institute

Perhaps the greatest similarity of high performing teams are the battle grounds every leader faces within their teams. The other common truth is how we need to be hyper aware, that our teams (whether at home or work) are just like apples... when they fall apart, they rot from the inside-out.

If we hope to have a high performing team, we must be aware of the 5 battle grounds a leader must fight and win every day ***on the inside of our culture***

The 5 Battle Grounds of High Performing 21st Century Teams

1. **Belief vs Unbelief** Your people are constantly evaluating and choosing to be in a state of believing in the team mission or not. It's not a one-time event, belief must be sustained and cultivated.
2. **Submission vs Stubbornness** A sign of a great team member or child is when they obey with immediacy and a smile on their faces.
3. **Selflessness vs Selfishness** We live in a world that is designed to make us selfish. Today's leader must promote inter-dependence vs independence and develop servant leaders.
4. **Cooperation vs Territorial** When teams implode it's usually because of cliques or silos. If we are guarding our slab instead of cooperating and collaborating, we are in trouble.
5. **Trust vs Distrust** Perhaps the greatest killer of teams is when trust is broken. Leaders must model and teach their people the power of forgiveness and the skill of how to build and rebuild bridges of trust.

*Battle grounds adapted from Scotty Kessler Manifesto

-COACHING POINT-

The greatest teams have a leader who is vigilant and is willing to the fight the battles that need to be fought every day for his or her team to thrive. Remember, if you see or hear something negative in public from a team member, it's probably been happening on the inside of your culture for a while. The battles above are not a one-time event, but an everyday engagement...bring the fight!

"MAKE IT A GREAT DAY +1"